Real Estate (RFD) Courses

RFD 3523. Real Estate Law. (3-0) 3 Credit Hours.
Topics may include the legal environment of real property ownership and
transfer and legal brokerage; estates in land; sales contracts; mortgage
transactions; title conveyances; landlord and tenant; restrictions and
zoning; eminent domain; and negotiations. (Same as BLW 3523. Credit
cannot be earned for both RFD 3523 and BLW 3523.) Generally offered:
Fall. Differential Tuition: $126. Course Fee: DL01 $75.

RFD 3533. Principles of Construction for Real Estate Professionals. (3-0)
3 Credit Hours.
Prerequisites: Real Estate Finance Development major or consent of
instructor. The principles of construction methods and management
with application to sustainable real estate development and adaptive
reuse, facility and property management, real estate brokerage and real
estate lending. Topics include building code requirements, AIA forms,
assembling and interpreting construction documents, construction
materials and methods, LEED construction requirements, tenant
improvements, construction cost estimating and project cost tracking,
and construction project management. Differential Tuition: $126. Course
fee: DL01 $75.

RFD 3571. Real Estate Seminar. (1-0) 1 Credit Hour.
Prerequisites: Declared Real Estate Finance and Development major
or minor. Weekly presentations of current topics in real estate. This
seminar may be repeated one time for a total of two semester credit
hours. Differential Tuition: $42.

(3-0) 3 Credit Hours.
Prerequisite: MGT 3013. The implementation of professional policies,
standards, practices, and procedures for the leasing, operation and
maintenance of facilities. Topics include the facility management
profession, leasing, and the acquisition, installation, operation,
maintenance and disposition of building systems, furniture and fixtures,
and grounds and exterior elements. (Formerly FM 4303 and MGT 4303.
Credit cannot be earned for more than one of the following: FM 4303,
MGT 4303, or RFD 4303.) Differential Tuition: $126.

RFD 4313. Facility and Property Management Practices. (3-0) 3 Credit
Hours.
Prerequisite: MGT 3013. The application of management practices
to the operation of facilities. Topics include the study of human
and environmental factors, building safety, building audits, building
technology, emergency preparedness, the use and changing uses of
facilities, and continuous quality improvement. (Formerly FM 4313 and
MGT 4313. Credit cannot be earned for more than one of the following:
FM 4313, MGT 4313, or RFD 4313.) Differential Tuition: $126.

RFD 4733. Principles of Sustainable Real Estate Development. (3-0) 3
Credit Hours.
Prerequisites: FIN 4713, FIN 4723, and RFD 3533. The examination of the
principles involved in creating value through the real estate development
process. Economic, regulatory, planning, sustainability, financing,
management and disposition issues are considered in the marketing
and financial analyses of development prospects. Generally offered: Fall,

RFD 4743. Real Estate Decision Making. (3-0) 3 Credit Hours.
Prerequisite: FIN 3433. This course introduces students to real estate
market and investments analysis. Topics may include real estate market
analysis, commercial research resources and processes, Excel modeling,

RFD 4753. Real Estate Contracts. (3-0) 3 Credit Hours.
Prerequisite: FIN 3433. This course introduces students to real estate
contracts. Topics may include common law contract and statutory
contract law elements, types and forms of common law contracts and
leases, residential and commercial contract/lease review, understanding
contract terms and clauses, negotiation, and any other legal or regulatory
issues related to contracts or leases. Differential Tuition: $126.

RFD 4763. Real Estate Marketing. (3-0) 3 Credit Hours.
Prerequisite: MKT 3013. Focuses on the processes involved in
professionally marketing and selling real estate. Emphasis is on
integrating the four elements of a marketing mix—promotion, place,
product, and price—and showing how they are used within the real
estate industry to create marketing strategies. (Same as MKT 4763.
Credit cannot be earned for both RFD 4763 and MKT 4763. Real Estate
Finance and Development majors cannot take MKT 4763 to meet degree
requirements.) Differential Tuition: $126.

RFD 4773. Real Estate Data Analysis. (3-0) 3 Credit Hours.
Prerequisite: Declared Real Estate Finance and Development major or
minor. Study of applications and quantitative real estate market data to
support business decision making. Differential Tuition: $126.

RFD 4853. Real Estate Appraisal. (3-0) 3 Credit Hours.
Prerequisites: FIN 3013 and FIN 3433. Functions and methods
of property valuation, including comparable sales analysis, cost
depreciation analysis, and income capitalization; residential and income
property appraisal techniques and reporting. (Same as FIN 4853.
Credit cannot be earned for both RFD 4853 and FIN 4853. Real Estate
Finance and Development majors cannot take FIN 4853 to meet degree
requirements.) Differential Tuition: $126.

RFD 4911. Independent Study. (0-0) 1 Credit Hour.
Prerequisites: A 3.0 Carlos Alvarez College of Business grade point
average (see academic advisor for required forms). Independent reading,
research, discussion, and/or writing under the direction of a faculty
member. May be repeated for credit, but not more than 6 semester credit
hours of independent study, regardless of discipline, will apply to a
bachelor's degree. Differential Tuition: $42.

RFD 4912. Independent Study. (0-0) 2 Credit Hours.
Prerequisites: A 3.0 Carlos Alvarez College of Business grade point
average (see academic advisor for required forms). Independent reading,
research, discussion, and/or writing under the direction of a faculty
member. May be repeated for credit, but not more than 6 semester credit
hours of independent study, regardless of discipline, will apply to a
bachelor's degree. Differential Tuition: $84.

RFD 4913. Independent Study. (0-0) 3 Credit Hours.
Prerequisites: A 3.0 Carlos Alvarez College of Business grade point
average (see academic advisor for required forms). Independent reading,
research, discussion, and/or writing under the direction of a faculty
member. May be repeated for credit, but not more than 6 semester credit
hours of independent study, regardless of discipline, will apply to a
bachelor's degree. Differential Tuition: $126.
RFD 4923. Internship in Real Estate. (0-0) 3 Credit Hours.
Prerequisites: Declared major in Real Estate Finance and Development and 6 semester credit hours of upper-division real estate or finance courses, a 2.5 UTSA grade point average, and approval in writing from the instructor, the Department Chair, and the Associate/Assistant Dean of Undergraduate Studies in the Carlos Alvarez College of Business. Directed internship of at least 200 hours of work under the supervision of a real estate professional providing students with opportunities to apply concepts, principles, and techniques learned in the classroom. Written report required. A proposal form must be completed and approved prior to registration. Internship may be repeated once for a total of 6 semester credit hours. (Formerly FIN 4923. Credit cannot be earned for both FIN 4923 and RFD 4923.) Generally offered Fall, spring, and summer. Differential Tuition: $126.

RFD 4951. Special Studies in Real Estate. (1-0) 1 Credit Hour.
Prerequisites: Declared Real Estate Finance and Development major or minor. An organized course offering the opportunity for specialized study not normally or not often available as part of the regular course offerings. Special Studies may be repeated for credit when the topics vary, but not more than 6 semester credit hours, regardless of discipline, will apply to a bachelor's degree. Differential Tuition: $42.

RFD 4952. Special Studies in Real Estate. (2-0) 2 Credit Hours.
Prerequisites: Declared Real Estate Finance and Development major or minor. An organized course offering the opportunity for specialized study not normally or not often available as part of the regular course offerings. Special Studies may be repeated for credit when the topics vary, but not more than 6 semester credit hours, regardless of discipline, will apply to a bachelor's degree. Differential Tuition: $84.

RFD 4953. Special Studies in Real Estate. (3-0) 3 Credit Hours.
Prerequisites: Declared Real Estate Finance and Development major or minor. An organized course offering the opportunity for specialized study not normally or not often available as part of the regular course offerings. Special Studies may be repeated for credit when the topics vary, but not more than 6 semester credit hours, regardless of discipline, will apply to a bachelor's degree. Differential Tuition: $126.