Real Estate (RFD) Courses

RFD 3523. Real Estate Law. (3-0) 3 Credit Hours.
Topics may include the legal environment of real property ownership and transfer and legal brokerage; estates in land; sales contracts; mortgage transactions; title conveyances; landlord and tenant; restrictions and zoning; eminent domain; and negotiations. (Same as BLW 3523. Credit cannot be earned for both RFD 3523 and BLW 3523.) Generally offered: Fall.

RFD 3533. Principles of Construction for Real Estate Professionals. (3-0) 3 Credit Hours.
The principles of construction methods and management with application to sustainable real estate development and adaptive reuse, facility and property management, real estate brokerage and real estate lending. Topics include building code requirements, AIA forms, assembling and interpreting construction documents, construction materials and methods, LEED construction requirements, tenant improvements, construction cost estimating and project cost tracking, and construction project management.

RFD 3571. Real Estate Seminar. (1-0) 1 Credit Hour.
Prerequisites: Enrollment as real estate major or minor and consent of instructor, and approval of the Department Chair and the Dean of the College. Weekly presentations of current topics in real estate. This seminar may be repeated one time for a total of two semester credit hours.

RFD 4733. Principles of Sustainable Real Estate Development. (3-0) 3 Credit Hours.
Prerequisites: MGT 3003, FIN 3013, FIN 3433, and FIN 4713 or FIN 4723, or consent of instructor, and approval of the Department chair and the Dean of the College. The examination of the principles involved in creating value through the real estate development process. Economic, regulatory, planning, sustainability, financing, management and disposition issues are considered in the marketing and financial analyses of development prospects. (Same as FIN 4733. Credit cannot be earned for both RFD 4733 and FIN 4733. Real Estate Finance and Development majors cannot take FIN 4733 to meet degree requirements.) Generally offered: Fall, Spring.

RFD 4763. Real Estate Marketing. (3-0) 3 Credit Hours.
Prerequisites: MGT 3003 and MKT 3013. Focuses on the processes involved in professionally marketing and selling real estate. Emphasis is on integrating the four elements of a marketing mix—promotion, place, product, and price—and showing how they are used within the real estate industry to create marketing strategies. (Same as MKT 4763. Credit cannot be earned for both RFD 4763 and MKT 4763. Real Estate Finance and Development majors cannot take MKT 4763 to meet degree requirements).

RFD 4853. Real Estate Appraisal. (3-0) 3 Credit Hours.
Prerequisites: MGT 3003, FIN 3013, and FIN 3433, their equivalents, or consent of instructor, and approval of the Department Chair and the Dean of the College. Functions and methods of property valuation, including comparable sales analysis, cost depreciation analysis, and income capitalization; residential and income property appraisal techniques and reporting. (Same as FIN 4853. Credit cannot be earned for both RFD 4853 and FIN 4853. Real Estate Finance and Development majors cannot take FIN 4853 to meet degree requirements).

RFD 4903. Internship in Construction Management. (0-0) 3 Credit Hours.
Prerequisites: MGT 3003; completion of 9 semester credit hours consisting of any combination; FIN 3013, and/or courses with a CSM or RFD prefix. May only be taken by students in the B.B.A. degree in Real Estate Finance and Development with a Minor in Construction Management; with a 2.0 grade point average at the University, College, and RFD program level, and with permission in writing from the instructor, the Department Chair, and the Dean of the College of Business. See the College of Business Undergraduate Advising Center for required forms. This internship, as a required course in the Construction Management minor, is limited to the business and financial aspects of construction and will allow students to gain valuable experience in the field. The internship facilitates an integrative experience through interaction with entrepreneurs and building development business owners. Students engage in research projects, examine relevant issues and problems that builders and developers confront, and have the opportunity to engage in managerial work experience. Internship may not be repeated. (Formerly FIN 4903. Credit cannot be earned for both RFD 4903 and FIN 4903).

RFD 4911. Independent Study. (0-0) 1 Credit Hour.
Prerequisites: A 3.0 College of Business grade point average, MGT 3003 and permission in writing from the instructor, the Department Chair, and the Dean of the College. See academic advisor for required forms. Independent reading, research, discussion, and/or writing under the direction of a faculty member. May be repeated for credit, but not more than 6 semester credit hours of independent study, regardless of discipline, will apply to a bachelor’s degree.

RFD 4912. Independent Study. (0-0) 2 Credit Hours.
Prerequisites: A 3.0 College of Business grade point average, MGT 3003 and permission in writing from the instructor, the Department Chair, and the Dean of the College. See academic advisor for required forms. Independent reading, research, discussion, and/or writing under the direction of a faculty member. May be repeated for credit, but not more than 6 semester credit hours of independent study, regardless of discipline, will apply to a bachelor’s degree.

RFD 4913. Independent Study. (0-0) 3 Credit Hours.
Prerequisites: A 3.0 College of Business grade point average, MGT 3003 and permission in writing from the instructor, the Department Chair, and the Dean of the College. See academic advisor for required forms. Independent reading, research, discussion, and/or writing under the direction of a faculty member. May be repeated for credit, but not more than 6 semester credit hours of independent study, regardless of discipline, will apply to a bachelor’s degree.

RFD 4923. Internship in Real Estate. (0-0) 3 Credit Hours.
Prerequisites: MGT 3003, declared major in Real Estate Finance and Development with 9 semester credit hours of real estate or finance courses, a 2.5 UTSA grade point average, and permission in writing from the instructor, the Department Chair, and the Dean of the College. See academic advisor for required forms. The internship provides students the opportunity for professional work experience in a real estate related enterprise in either a private business or a public agency. The scope of the internship is developed in consultation with the sponsoring organization, the faculty advisor and Department Chair. This internship may be repeated once (for a total of 6 semester credit hours) provided the internships are with different organizations. (Formerly FIN 4923.) Generally offered: Summer.
RFD 4951. Special Studies in Real Estate. (1-0) 1 Credit Hour.
Prerequisites: MGT 3003 and consent of instructor, approval of the Department Chair and the Dean of the College. An organized course offering the opportunity for specialized study not normally or not often available as part of the regular course offerings. Special Studies may be repeated for credit when the topics vary, but not more than 6 semester credit hours, regardless of discipline, will apply to a bachelor’s degree.

RFD 4952. Special Studies in Real Estate. (2-0) 2 Credit Hours.
Prerequisites: MGT 3003 and consent of instructor, approval of the Department Chair and the Dean of the College. An organized course offering the opportunity for specialized study not normally or not often available as part of the regular course offerings. Special Studies may be repeated for credit when the topics vary, but not more than 6 semester credit hours, regardless of discipline, will apply to a bachelor’s degree.

RFD 4953. Special Studies in Real Estate. (3-0) 3 Credit Hours.
Prerequisites: MGT 3003 and consent of instructor, approval of the Department Chair and the Dean of the College. An organized course offering the opportunity for specialized study not normally or not often available as part of the regular course offerings. Special Studies may be repeated for credit when the topics vary, but not more than 6 semester credit hours, regardless of discipline, will apply to a bachelor’s degree.